

### **AGENDA**

WHY THIS QUESTIONNAIRE?

PRELIMINARY RESULTS

NOT ONLY TAXES ...

**QUESTIONS & DEBATE** 

### **BUT FIRST OF ALL...**

#### **THANK YOU!**

Answers from:

Austria

Estonia

Italy (agenzia d.e.)

Malta

Portugal

Slovakia

Turkey

Belgium

Finland

Latvia

Netherlands

Romania

Spain

Croatia

Ireland

Luxembourg

Poland

Scotland

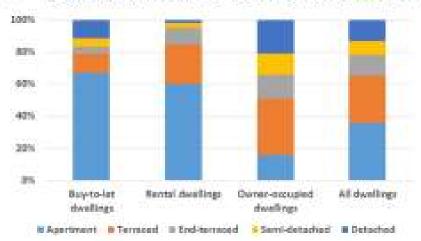
Sweden

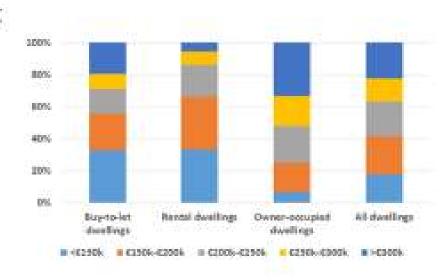
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## WHY THIS QUESTIONNAIRE

## **Dutch buy-to-let dwellings**

- Relatively small & cheap apartments
- Located in an urban environment





Source: Janneke Michielsen, TUDelft 2019

# WHY THIS QUESTIONNAIRE (2)

- TIGHT FIRST-BUYER MARKET
- Despite a HISTORICALLY LOW INTEREST RATE (mortgage)
- And RISING PROPERTY PRICES
- BUY-TO-LET AS AN INVESTMENT (pushes prices upwards

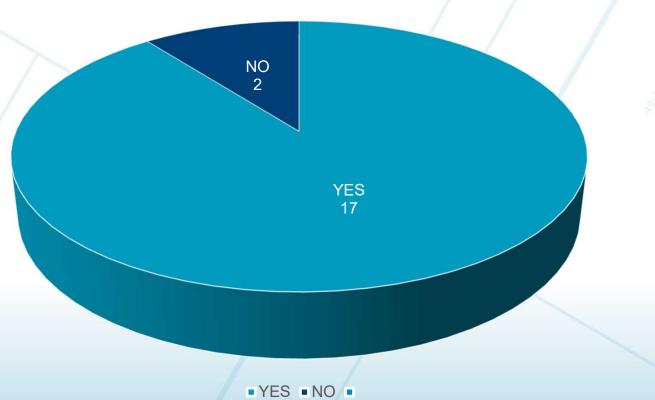
PARLIAMENT asking for MITIGATING MEASURES

→ Feasibility study: differentiating Real Property Transfer Tax

Q1: In your country, is there a transfer tax for properties?

0 YES

0 NO



Austria Belgium Croatia

**Estonia** 

Finland

Ireland

Italy (agenzia

Latvia

Luxembourg

Malta

**Netherlands** 

Poland

Portugal

Romania

Scotland

**Slovakia** 

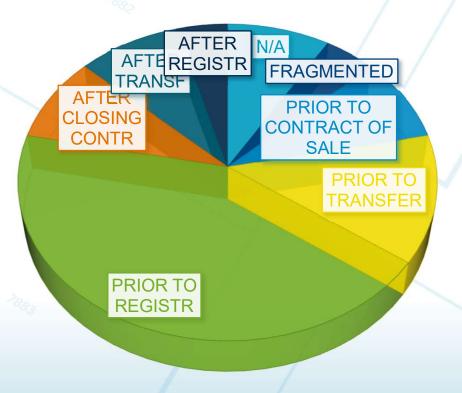
Spain

Sweden

Turkey

**Q2:** At what phase of the process the transfer tax has to be paid?

#### PHASE TO PAY



Austria Belgium Croatia

Estonia

Finland

Ireland Italy (agenzia

Latvia

Luxembourg

Malta

**Netherlands** 

**Poland** 

Portugal

Romania

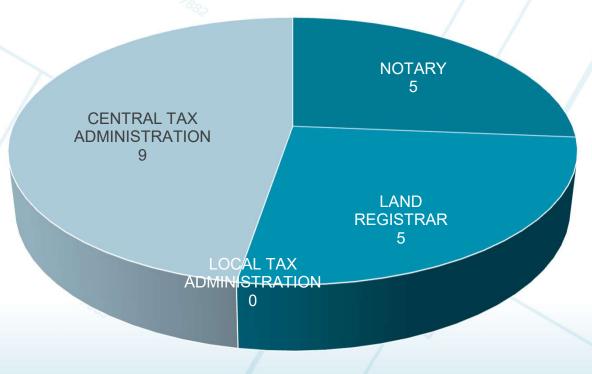
Scotland

Slovakia

Spain Sweden Turkey

Q3: To whom the transfer taxes have to be paid?





■ NOTARY ■ LAND REGISTRAR ■ LOCAL TAX ADMIN ■ CENTRAL TAX ADMIN

**Austria** 

Belgium Croatia

Estonia

Finland

Ireland

Italy (agenzia

Latvia

Luxembourg

Malta

Netherlands

**Poland** 

**Portugal** 

Romania Scotland

Slovakia

Spain

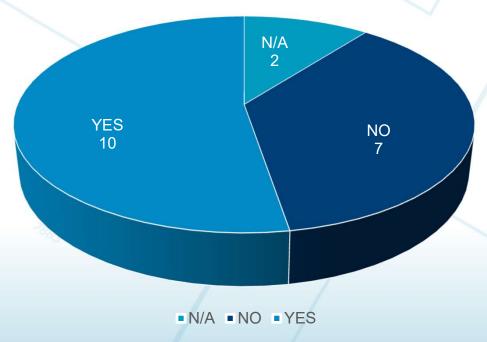
Sweden Turkey

**Q4:** Is there any differentiation in the type of properties?

0 NO

0 YES, namely ..

different types of property



Austria Belgium Croatia

Estonia

Finland

Ireland

Italy (agenzia

Latvia

Luxembourg

Malta

Netherlands

**Poland** 

Portugal

Romania

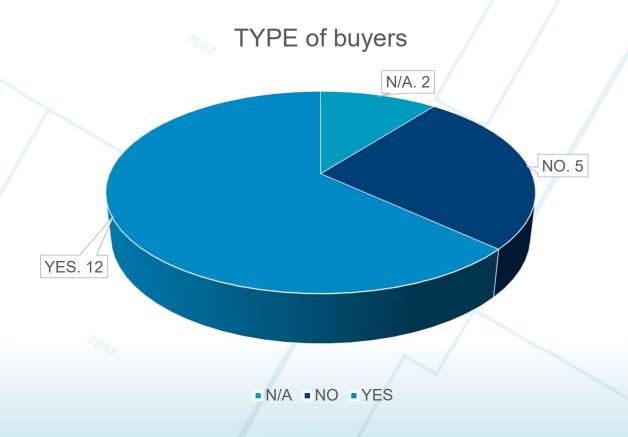
Scotland

Slovakia

Spain Sweden

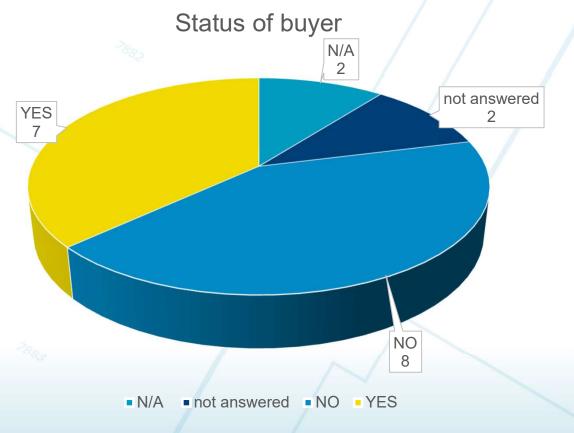
Turkey

**Q5** a: Is there any differentiation in *type* of buyers?



Austria Belgium Croatia Estonia **Finland** Ireland Italy (agenzia I atvia Luxembourg Malta **Netherlands** Poland **Portugal** Romania Scotland Slovakia Spain Sweden Turkey

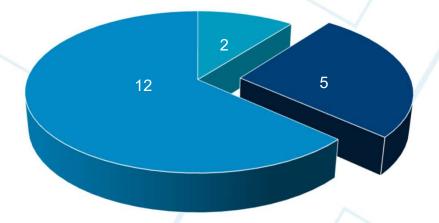
Q5 b: Is there any differentiation in the *status* of the buyers?



Austria Belgium Croatia Estonia **Finland** Ireland Italy (agenzia I atvia Luxembourg Malta **Netherlands** Poland **Portugal** Romania Scotland Slovakia Spain Sweden Turkey

**Q6:** Is there an official definition for a "first-time buyer"?

Definition "First-time buyer"



N/A YES NO

Austria Belgium Croatia Estonia

Finland
Ireland
Italy (agenzia
Latvia
Luxembourg

Malta

Netherlands Poland

Portugal

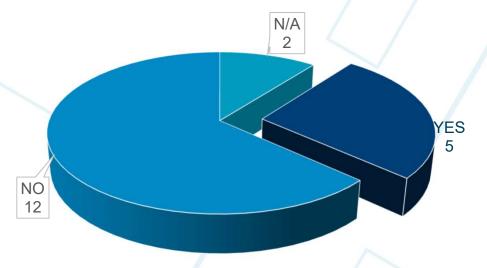
Romania Scotland

Slovakia

Spain Sweden Turkey

**Q7:** How to ascertain or proof to be a "first-time buyer"?





N/A YES NO

Austria Belgium Croatia Estonia

Finland Ireland

Italy (agenzia

Latvia

Luxembourg

Malta

Netherlands

**Poland** 

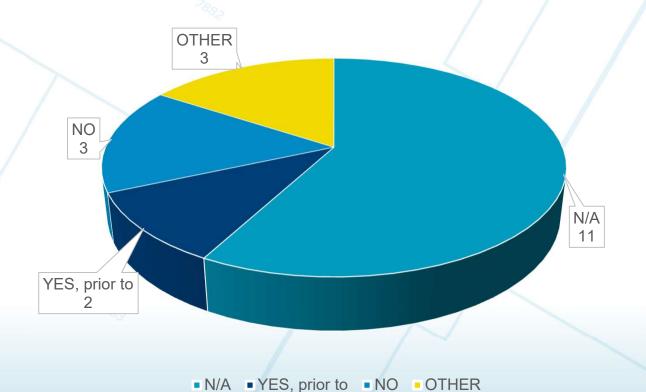
Portugal

Romania Scotland

Slovakia

Spain Sweden Turkey

Q8: Does the "first-time buyer" need to apply for a discount or a tax return?



Austria Belgium Croatia

Estonia

**Finland** 

Ireland

Italy (agenzia

Latvia

Luxembourg

Malta

Netherlands

**Poland** 

Portugal

**Romania** 

**Scotland** 

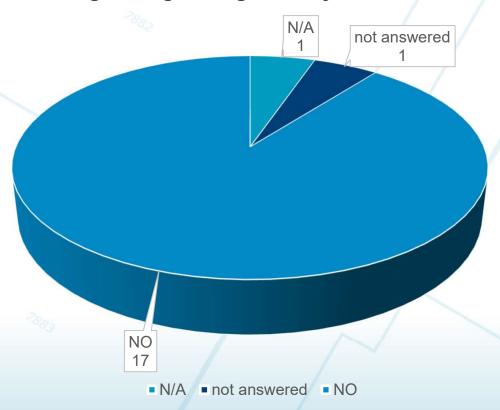
Slovakia

Spain

Sweden

Turkey

Q9: Is there any tax-related differentiation regarding foreigner buyers?



Austria Belgium Croatia Estonia **Finland** Ireland Italy (agenzia Latvia Luxembourg Malta **Netherlands** Poland **Portugal** Romania Scotland Slovakia Spain Sweden Turkey

#### NOT ONLY TAXES

#### The Telegraph

EU pilot scheme guarantees legal certainty when buying property cross-border

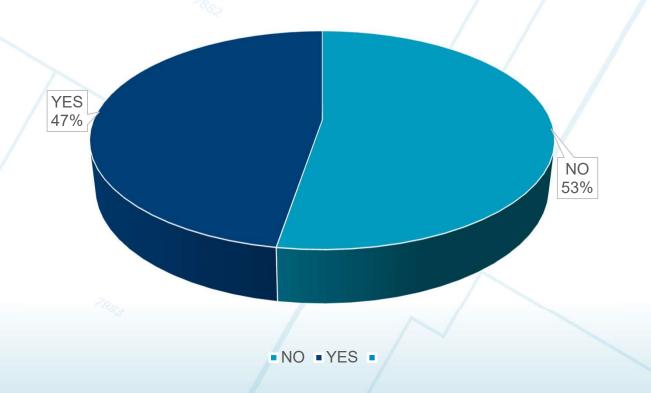
EU parliament vice president Diana Wallis MEP has commended a pilot scheme that promises to end the probems experienced by expats when buying property in Spain and other EU countries.



Telegraph.co.uk, Sean O'Hare (15 June 2011)

# NOT ONLY TAXES (2)

Q10: Is there any legal restriction/ condition regarding foreign buyers?



Austria Belgium Croatia **Estonia Finland** Ireland Italy (agenz Latvia Luxembourg Malta **Netherlands Poland** Portugal Romania Scotland Slovakia **Spain** Sweden **Turkey** 

# NOT ONLY TAXES (3)

Judgment C-206/19 (6th Chamber, 11-06-2020)

Request for a preliminary ruling from the Administratīvā rajona tiesa

SIA "KOB" v Madonas novada pašvaldības Administratīvo aktu strīdu komisija

SIA "KOB" is a legal person, established in Latvia, that grows sereals & seeds.

KOB's Ultimate beneficial owners are VP and ZT, both German citizens.

KOB concluded a contract for the purchase of 8.10 ha of agricultural land and applied to the competent national authorities to approve that acquisition, which the competent Commission refuses.

# NOT ONLY TAXES (4)

### Judgment C-206/19 (6th Chamber, 11-06-2020)

Request for a preliminary ruling from the Administratīvā rajona tiesa

National legislation prescribes that

- buyer certifies in writing that the land will be used for agricultural activity within one year (or, depending on the payment: within 3 years) after its purchase and they will ensure that such use is continuous thereafter

#### And prescribes submitting

- a certificate of registration of members or representatives of a legal person as residents of that Member State and
- a document demonstrating that those members/representatives have a knowledge of the official language of that Member State corresponding to a level which enables them to at least converse on everyday subjects and on professional matters.

# NOT ONLY TAXES (5)

- "(...) Thus, although that provision does not call into question the Member States' right to establish a system for the acquisition of immovable property which lays down specific measures applying to transactions concerning agricultural and forestry land, such a system remains subject inter alia to the principle of non-discrimination, and to the rules relating to freedom of establishment and free movement of capital (see, to that effect, judgment of 6 March 2018, SEGRO and Horváth, C-52/16 and C-113/16, EU:C:2018:157, paragraph 51 and the case-law cited)."

# NOT ONLY TAXES (6)

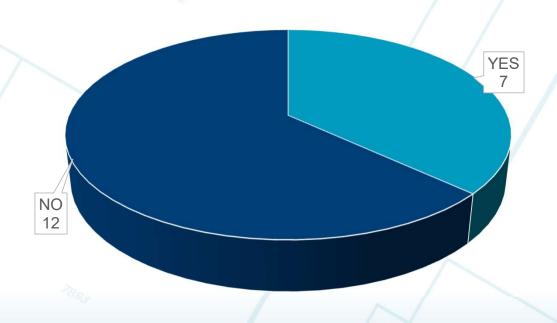
On those grounds, the Court (Sixth Chamber) hereby rules:

Articles 9, 10 and 14 of **Directive 2006/123/EC** of the European Parliament and of the Council of 12 December 2006 on services in the internal market **must be interpreted as precluding legislation of a Member State which makes the right for a legal person to acquire agricultural land** located in the territory of that Member State — in cases where the member or members who together represent more than half of the voting rights in the company, and all persons who are entitled to represent that company, are nationals of othe Member States — **conditional upon**, first.

submitting a certificate of registration of those members or representatives as residents of that Member State and, second,

a document demonstrating that they have a knowledge of the official language of that Member State corresponding to a level which enables them to at least converse on everyday subjects and on professional matters.

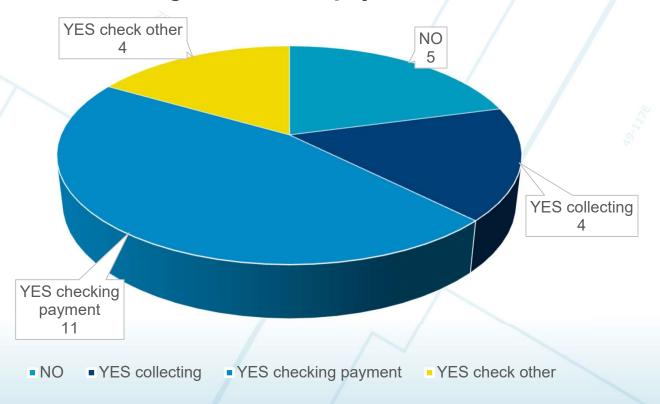
Q11: Is the LR involved in determination/ differentiation and/or restrictions & conditions with regard to the transfer of property?



YES NO

**Austria** Belgium Croatia **Estonia Finland** Ireland Italy (agenzia Latvia Luxembourg Malta **Netherlands** Poland **Portugal** Romania Scotland Slovakia Spain Sweden Turkey

Q12: Is the LR involved in collecting the taxes and/or checking fulfilment of payments et cetera?



Austria Belgium Croatia Estonia **Finland** Ireland Italy (agenzia Latvia Luxembourg **Malta Netherlands Poland Portugal** Romania Scotland **Slovakia** Spain Sweden Turkey

#### **QUESTIONS & DEBATE**

Looking at the variety of answer, concerning the differentiation in property tax, type and star of (first-time) buyers, would you prefer another role or responsibility in determining or collecting the tax amount?

- For members who have a specific role in determining or collecting 0 transfer (or other) taxes: what are the obstacles or tresholds to be dealth with?

  - Would you like to change your position in this specific role and, if yes, wh
- For members who **do not have** such a specific role: 0 why would you prefer this other role and what is needed to change it, in terms of education or responsibilities?

#### In case you do not have a 'first-time buyer differentiation':

- Do you think it would be useful to introduce this in your country, in order to encourage this group of prospect buyers to buy a house?
- Would it be possible to extract the information needed from your Land Register systems?

# MANY THANKS!